

UNIVERSAL
MEDICAL

环球医疗



中国香港中环红棉路 8 号东昌大厦 702 室

中国北京市东城区崇文门外大街 8 号哈德门广场西塔

www.umcare.cn

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通用技术环球医疗
GENERTEC UNIVERSAL MEDICAL



通用技术环球医疗
GENERTEC UNIVERSAL MEDICAL

欢迎来到
环球医疗

—

WELCOME
TO
UNIVERSAL MEDICAL

以品质医疗守护生命健康

TO SAFEGUARD HEALTH AND
WELLNESS THROUGH QUALITY
HEALTHCARE.

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Strong Support

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ABOUT UNIVERSAL MEDICAL

关于 环球医疗

通用环球医疗集团有限公司（以下简称“环球医疗”）是中央直接管理的国有重要骨干企业——中国通用技术（集团）控股有限责任公司下属的上市公司，是一家以医疗健康为主业的央企控股公司，于2015年7月在香港联交所上市，股票代码：02666.HK。

我们长期专注于中国高速发展的医疗健康产业，以医疗服务为核心，金融服务为基础，凭借现代管理理念、专业人才团队、优质医疗资源、雄厚资金实力以及包容进取的企业文化，努力打造值得信赖的医疗健康集团，逐步构建共享共赢的健康产业生态系统。

我们肩负央企使命，积极服务“健康中国”战略，努力为中国卫生健康事业作出贡献。

Genertec Universal Medical Group Co., Ltd ("Universal Medical") is a subsidiary of China General Technology (Group) Holding Co., Ltd ("Genertec"), one of the back bone SOEs directly supervised by the central government. Universal Medical, controlled by SOE and focusing on medical and healthcare, was listed in July 2015 in Hong Kong, stock code: 02666.HK.

Committed to the fast developing healthcare industry in China, focusing on healthcare service provision, based on financial services, and taking advantage of modern management concepts, professionals, quality medical resources, solid financial strength and inclusive corporate culture, we strive to build a reliable healthcare conglomerate and develop a healthcare ecosystem that can be shared by all and benefit all.

We honor our mission as an SOE, actively serve "Healthy China" strategy, and contribute our share to China's healthcare deeds.

为健康中国
贡献力量 **UMCARE**

健全医疗 服务体系

For a Sound
Healthcare Service
System



中央企业是关系国计民生的重要支柱和主力军，我们努力打造与政府办医疗机构相互促进、互为补充的央企医院集团，助力多层次医疗体系建设，有效推动我国医疗健康事业的长足发展。

SOEs represent an important pillar and main force that matters much to national economy and the people's livelihood. We strive to build a hospital group that complements the governmental medical institutions, and a multi-level medical system to effectively promote the long-term development of China's health cause.

共享全球 优质资源

With Globally-
Located Quality
Resources



我们拥有一支覆盖业内各学科、领域的权威专家团队，并与多家全球顶尖的医疗机构、高等院校、医院管理公司、医院建筑设计企业、健康管理机构等保持长期合作关系，为我们的发展提供资源支撑。

We have a team of experts covering all fields, and maintain long-term cooperation with world's top medical institutes, universities, hospital management companies, hospital designers, as well as health management institutes, which support us with resources.

增进人民 健康福祉

For Better
Healthcare of the
Public



我们始终保有对生命的尊重和敬畏，倡导坚守医疗本源，通过全面提升医院医疗服务水平，造福患者，造福社会。

In awe of life, we advocate the nature of healthcare services and are committed to improving services level to benefit patients and the society.

环球租赁成为通用技术集团下属全资子公司，专注发展医疗融资租赁业务

Fully owned by Genertec, the main business of CULC was medical financial leasing.

首家附属公司“中国环球租赁”注册成立

Incorporation of the first subsidiary, China Universal Leasing Co., Ltd ("CULC").

1984

2006

2012

环球医疗在香港注册成立，引入中信资本等战略投资人，深耕医疗行业

Universal Medical was incorporated in Hong Kong and introduced strategic investors including CITIC Capital to dig more deeply in the medical industry.

2015

环球医疗在香港联交所挂牌上市，深入打造综合医疗服务供应商

Universal Medical was listed in Hong Kong, and deeply engaged in integrated healthcare services.

2017

关于国企医院改革的134号文发布以来，环球医疗积极参与国企医院整合承接工作

Since the publishing of Government Notice No. 134, Universal Medical actively participated in the reform of SOE run hospitals.

至今

以医疗服务为核心，金融服务为基础，构建共享共赢的健康产业生态系统。截至目前，环球医疗旗下医疗机构床位规模逾15,000张

Focusing on healthcare service provision and backed by financial business, Universal Medical aims to build a sharing and mutual benefiting healthcare ecosystem. The Company owns more than 15,000 hospitals beds so far.

HISTORY AND MILESTONES

发展历程

CONTROLLING SHAREHOLDER

CHINA GENERAL TECHNOLOGY
(GROUP) HOLDING CO., LTD

控股股东

中国通用技术(集团)
控股有限责任公司

中国通用技术(集团)控股有限责任公司是中央直接管理的国有重要骨干企业,是国资委批准的3家以医疗健康为主业的央企之一。

集团着力发展先进制造与技术服务、医药医疗健康、贸易与工程服务三个核心主业,在我国相关行业或细分领域发挥着重要骨干作用,长期以来为经济社会发展作出了重要贡献。目前,集团拥有4家上市公司(环球医疗 02666、沈机股份 000410、中国医药 600056、中纺标 873122)。

在医药医疗健康领域,集团聚焦服务“健康中国”战略,已成为国内拥有床位数量领先、网络覆盖较全、全产业链特征较为明显的中央企业。环球医疗是通用技术集团在医疗板块的业务运营主体之一,致力于以品质医疗守护生命健康。

China General Technology (Group) Holding Co., Ltd ("Genertec") is a backbone SOE directly administrated by the central government and one of the three SOEs approved by the SASAC to mainly engage in healthcare industry.

Focusing on three core business sectors-advanced manufacturing and technical services, pharmaceuticals and healthcare and trade and project contracting, Genertec is a backbone company in related industries and business sectors, making incessant contribution to the social and economic development of China. Genertec has four public subsidiaries (Universal Medical 02666, Shenyang Machine Tool 000410, MEHECO 600056, CTTC 873122).

In the pharmaceuticals and healthcare sector, Genertec is committed to serving the "Healthy China" initiative, and has developed into a SOE that owns competitive advantage in terms of hospital beds, hospital network and full industrial chain construction. Universal Medical is one of the major operating entity of Genertec in the healthcare sector, whose objective is to safeguard health and wellness through quality healthcare.

欢迎访问

中国通用技术(集团)控股有限责任公司网站

For more information,
please visit <https://www.gt.cn>



ORGANIZATION STRUCTURE

组织架构

环球医疗
UNIVERSAL
MEDICAL



PROFESSIONAL TEAM

专业团队

金融
团队
Financial
Services
Team



我们深耕金融行业多年，打造了一支经验丰富、素质专业、作风优良的属地化金融业务铁军，并配备了涵盖风控、资产、资金、商务、法律、审计等各个环节的职业化中后台团队，为客户提供安全高效的定制化金融解决方案。

We have been deeply involved in the financial industry for many years and have built an experienced, professional and excellent localized financial business team, and equipped with professional support teams covering risk control, assets, capital, business, law, audit and other links, we are always ready to provide customers with safe and efficient customized financial solutions.

医学专家及
医院管理团队
Medical Experts
and Hospital
Management Team



我们拥有强大的专家团队，并与多家国内外顶级医疗机构、多位临床医学专家及医院管理专家达成合作。他们不仅具备专业医学知识和丰富的从业经验，更是技术、管理、信息化、供应链等垂直领域的专家，实现对医院模块化矩阵管理。

We have a strong team of experts, and have reached cooperation with many top medical institutions at home and abroad, many clinical experts and hospital management experts. Not only do they have professional medical knowledge and rich experience, they are also experts in vertical fields such as technology, management, IT and supply chain, lending helping hands to the modular matrix management of our hospitals.

健康产业链
团队
Health
Industry
Chain Team



我们拥有综合素质优秀的健康产业链投融资团队，并为各个产业单元配置专业化的技术和运营团队，不断聚合优质资源，丰富产业生态。

We have an excellent investment and financing team for health industry chain, and configure professional technical and operation teams for each industrial unit to continuously aggregate high-quality resources and enrich the industrial ecology.

我们拥有高素质的专家队伍和管理团队，凭借行业经验和专业知识，帮助客户和医院科学地配置资源，并实现能量释放的最大化。

We have a high-quality expert team and management team, relying on industry experience and professional knowledge to help customers and hospitals allocate resources scientifically and maximize energy release.

秉承全产业链思维和全生命周期理念， 以医疗服务为核心，金融业务为基础， 构建共享共赢的健康产业生态系统

Adhering to the whole industry chain
and whole life cycle thinking,
we build a shared and win-win health industry
ecosystem that centers on healthcare services
and is based on financial services

医疗服务 / Healthcare Service

医院集团是公司战略布局的核心资源，通过
打造安全、有效、可及、人文于一体的医院
集团，为人民群众提供品质医疗服务。

The hospital group is the core resource in the
company's strategic layout. By creating a safe, effective,
accessible, and humanistic hospital group, we provide
quality healthcare services to the people.



金融服务 / Financial Services

以融资租赁业务为基石，打造创新、优质、
高效的金融服务模式，是建设医院集团、构
建健康产业生态系统的基础保障。

Taking the financial leasing business as the
cornerstone and creating an innovative, high-quality
and efficient financial service model is the basic
guarantee for us to build a hospital group and a
health industry ecosystem.



健康产业链 / Health Industry Chain

围绕核心医疗资源，在专科医疗、设备全周
期管理、互联网医疗、医养结合、健康保险
等领域持续布局，逐步构建共享共赢的健康
产业生态系统。

While highlighting core medical resources, we continue
to deploy in clinical specialties, life cycle management
of medical equipment, online medical service,
combination of medical care and elderly care and
healthcare insurance, to gradually build a sharing and
win-win health industry ecosystem.



FINANCIAL SERVICES

金融服务

我们为医院客户提供以融资租赁为核心的金融解决方案，根据客户的资金需求及现金流量预测，设计定制化方案，协助客户将有限的资金进行合理配置，为医院建设与设备更新提供有力的资金支持。凭借丰富的行业经验，我们建立了审慎的融资管理体系和健全的风险监测识别系统，为 2000 余家医院客户提供了定制化金融解决方案。

We provide our hospital clients with financial solutions centering on financial leasing. We develop customized solutions based on the capital demand and cash flow projections, in order to help our clients reasonably allocate their limited funds, and to offer financial support for construction and equipment replacement. With rich industry experience, we have established a prudent financing management system and a sound risk monitoring and identification system. So far, we have served over 2000 hospital clients.

灵活的资金融通方式

Flexible financing channels

- ① 直接融资租赁 | Direct financial leasing
- ② 售后回租赁 | Leaseback
- ③ 应收账款保理 | Accounts receivable factoring



环球医疗 在中国医疗融资租赁市场 居领先地位

Universal Medical becomes the leader of China's medical financial leasing

医院客户 / Hospital clients

2000⁺

融资租赁医院客户
Financial leasing hospital clients



授信额度 / Credit line

600 亿

Hundred million

金融机构授信额度
Credit Line by Financial Institutions



信用评级 / Credit rating

AAA

企业信用评级
Enterprise credit rating

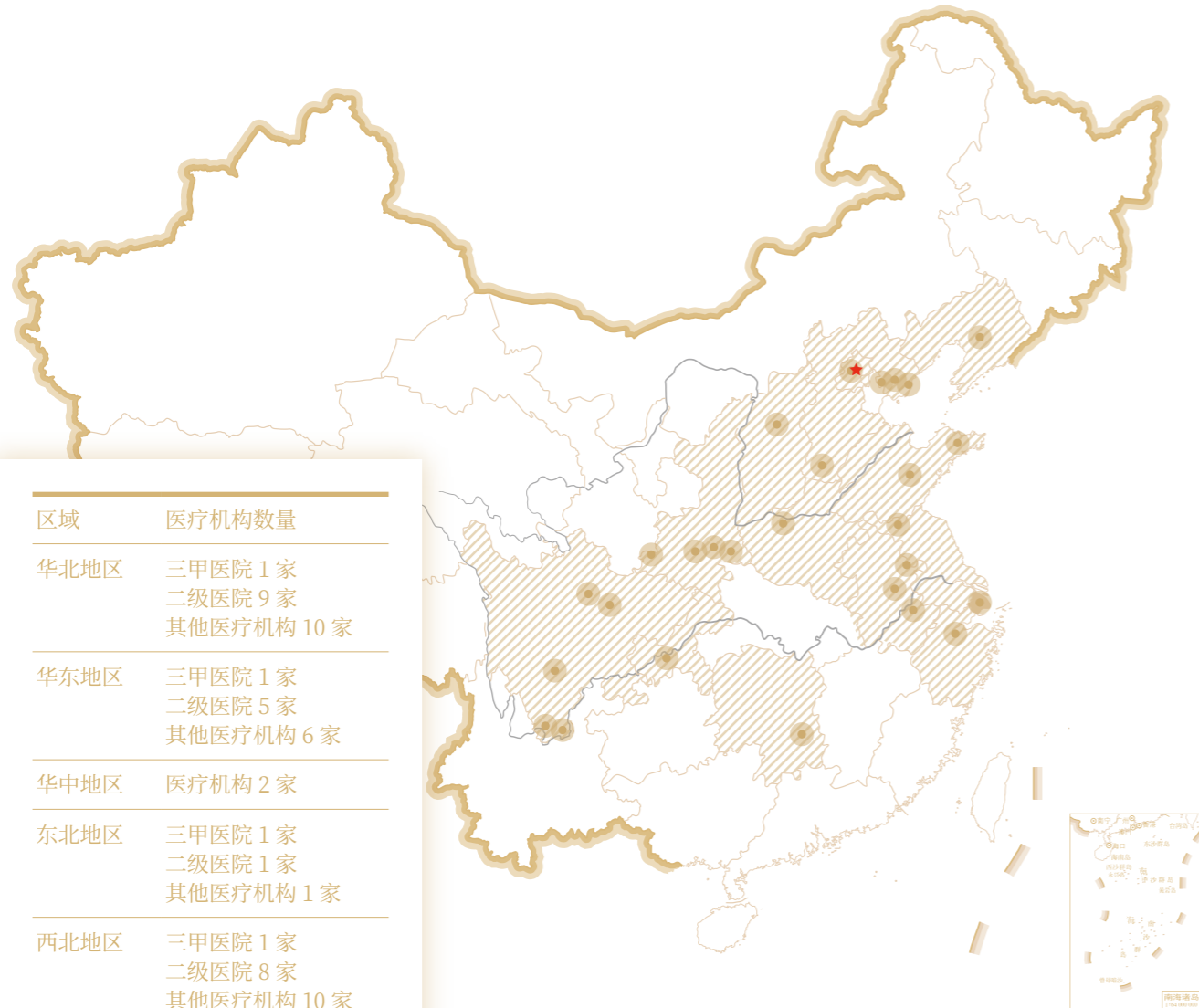


HEALTHCARE SERVICES

医疗服务

医院集团规模布局 Hospital Group Scale and Distribution

63家 逾 **15,000**张
医疗机构 / Medical institutions 床位 / Beds



审图号: GS(2019)6187号

HOSPITAL GROUP STRATEGY

医院集团发展战略

我们发挥自身医院集团规模优势，通过标准化和数字化建设，在学科发展、患者服务和医院运营三大体系上持续迭代改进，打造环境舒适、服务一流、技术过硬、运营高效的医院集团，成为“以患者为中心”的品质医疗典范。

By giving full play to the scale advantage of our hospital group, we continuously improve and iterate our three systems of discipline development, patient service and hospital operation through standardization and digitalization, in order to build safe and efficient hospital group with comfortable environment, top-class services and reliable technique, which makes us the model of quality healthcare service.



学科建设

Discipline Development

我们从医疗技术、人文服务、运营管理、品牌市场和质量控制五个方面搭建平台，并按照“核心学科、特色专科、消费医疗”分类推进的思路，全面推进学科一体化建设。

We build our platform in terms of medical technology, humanity service, operation management, brand market and quality control. We promote the integration of specialties with a differentiation of core specialties, characteristic disciplines and consumption medicine.

服务体系

Service System

持续加强服务能力建设，全面改善医院诊疗环境，逐步构建“以患者为中心”的服务体系，打造医院集团服务领先优势。

We improve service capability and hospital environment, in order to build a "patient-oriented" service system step-by-step, and forge the advantage of hospital group service.

医院运营

Hospital Operation

通过完善运营管理体系、优化医疗服务结构、加强集采管理等精细化管理举措，促进运营质量和效率提升，推动医院实现高质量发展。

By improving the operation management system, optimizing the medical service structure, strengthening the centralized purchase management and other refined management measures, we will promote the operation quality and efficiency, and promote the hospital to achieve high-quality development.

HEALTH INDUSTRY ECOSYSTEM

健康产业生态系统

以医院为依托，围绕持续照料型养老机构和社区居家养老中心建立连锁运营体系，提供人性化、精准化、标准化的一站式健康养老服务，实现“老有所医、老有所养、老有所乐”

We build chain operation system focused on constant care nursing institution and community home care nursing center based on our hospitals. We provide human-oriented, precise and standardized one-stop healthcare and elderly care services, in order to guarantee that all people have access to "old-age medical care, pension services and happiness".

建立以北京为中心，以公司医院设备科/医工处为维修网络，覆盖全国的医疗设备专业管理体系，并逐步延伸设备全周期智能化管理

We build a medical equipment professional management system that covers the whole country with Beijing at its core, and a repairing network made up of medical equipment departments in group hospitals, in order to extend to equipment whole-life-cycle smart management step-by-step.

公司围绕核心医疗资源，在专科医疗、设备全周期管理、互联网医疗、医养结合、健康保险等领域持续布局，不断聚合优质资源，拓展健康产业链条，逐步构建健康产业生态系统，实现多方共享共赢。

Focused on core medical resources, we continue to deploy in clinical specialties, life cycle management of medical equipment, online medical service, combination of medical care and elderly care and healthcare insurance.



围绕健康产业链优势资源及战略布局，以保险经纪公司作为业务切入点，打造医疗-健康-养老融合的特色大健康闭环模式，努力为人民群众提供高品质的健康服务

Focusing on healthcare industry chain advanced resource and strategic layout, we build a closed-loop model of medical-health-elderly care with insurance brokerage company as entry point, in order to provide high-quality healthcare service to the public.

以众多实体医院为依托，打造集团型互联网平台，扩大医院服务半径，增强医院多元化服务能力。平台兼具开放性，外部医院同步推广，通过对外赋能，建设更多的品牌互联网医院

Based on our offline hospitals, we build our group's internet platform, in order to enlarge hospital service radius and improve hospital's diversified service capability. The platform is also open to the outside hospitals for synchronized promotion. We build more internet hospital brands through outbound empowerment.

以医院集团为基础，孵化肿瘤、肾病、眼科、中医等优势专科，打造专科连锁发展模式

Based on the hospital group, we incubate advantageous specialties such as tumor, nephropathy, ophthalmology and traditional Chinese medicine, and create a chain development model.



通用技术环球医疗
GENERTEC UNIVERSAL MEDICAL

使命

MISSION

—
以科技进步和品质服务
引领美好生活

CREATING A BETTER LIFE WITH
GOOD TECHNOLOGY
AND QUALITY SERVICE